



Mercury Pricing
 2018 Program Year
 Effective July 2, 2017
 Revised April 11, 2018
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MERCURY 2018 PROGRAM YEAR - Fourstroke

MODEL	DESCRIPTION	MSRP	RPM PRICE
1F02201EK	2.5MH FourStroke	\$1,122	\$799
1F03201EK	3.5MH FourStroke	\$1,363	\$1,099
1F03211EK	3.5MLH FourStroke	\$1,393	\$1,119
1F04201EK	4MH FourStroke	\$1,674	\$1,339
1F04211EK	4MLH FourStroke	\$1,706	\$1,369
1FX5201EK	5MH FourStroke	\$1,841	\$1,479
1F05221EK	5MXLH FourStroke	\$1,898	\$1,519
1F05216EK	5MLHA Sailpower FourStroke	\$1,870	\$1,499
1FX6201EK	6MH FourStroke	\$1,919	\$1,539
1FX6211EK	6MLH FourStroke	\$1,950	\$1,559
1F08201KK	8MH FourStroke	\$2,664	\$2,139
1F08211KK	8MLH FourStroke	\$2,699	\$2,159
1F08301KK	8EH FourStroke	\$2,933	\$2,349
1F08311KK	8ELH FourStroke	\$2,965	\$2,379
1F10201KK	9.9MH FourStroke	\$3,006	\$2,499
1F10211KK	9.9MLH FourStroke	\$3,044	\$2,529
1F10221KK	9.9MXLH FourStroke	\$3,162	\$2,629
1F10301KK	9.9EH FourStroke	\$3,289	\$2,729
1F10312KK	9.9EL FourStroke	\$3,356	\$2,789
1F10311KK	9.9ELH FourStroke	\$3,444	\$2,859
1F10251KK	9.9MLH Command Thrust FourStroke	\$3,307	\$2,749
1F10261KK	9.9MXLH Command Thrust FourStroke	\$3,420	\$2,839
1F10352KK	9.9EL Command Thrust FourStroke	\$3,619	\$3,009
1F10351KK	9.9ELH Command Thrust FourStroke	\$3,715	\$3,089
1F10361KK	9.9EXLH Command Thrust FourStroke	\$3,785	\$3,149
1F10452BK	9.9ELPT Command Thrust ProKicker FourStroke	\$4,152	\$3,449
1F10462BK	9.9EXLPT Command Thrust ProKicker FourStroke	\$4,220	\$3,509
1F10451KK	9.9ELHPT Command Thrust ProKicker FourStroke	\$4,237	\$3,519
1F10461KK	9.9EXLHPT Command Thrust ProKicker FourStroke	\$4,312	\$3,579
1A15201BK	15MH FourStroke EFI - NEW	\$3,526	\$2,929
1A15204BK	15MRC FourStroke EFI - NEW	\$3,491	\$2,899
1A15211BK	15MLH FourStroke EFI - NEW	\$3,575	\$2,969
1A15302BK	15E FourStroke EFI - NEW	\$3,720	\$3,089
1A15312BK	15EL FourStroke EFI - NEW	\$3,761	\$3,129
1A15301BK	15EH FourStroke EFI - NEW	\$3,846	\$3,199
1A15311BK	15ELH FourStroke EFI - NEW	\$3,893	\$3,239
1A15412BK	15ELPT FourStroke EFI - NEW	\$4,273	\$3,549
1A15452BK	15ELPT ProKicker FourStroke EFI - NEW	\$4,729	\$3,929



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1A15462BK	15EXLPT ProKicker FourStroke EFI - NEW	\$4,807	\$3,989
1A15451BK	15ELHPT ProKicker FourStroke EFI - NEW	\$4,812	\$3,999
1A15461BK	15EXLHPT ProKicker FourStroke EFI - NEW	\$4,903	\$4,069
1A20201BK	20MH FourStroke EFI - NEW	\$3,744	\$3,109
1A20204BK	20MRC FourStroke EFI -NEW	\$3,707	\$3,079
1A20211BK	20MLH FourStroke EFI - NEW	\$3,781	\$3,139
1A20301BK	20EH FourStroke EFI - NEW	\$4,145	\$3,449
1A20302BK	20E FourStroke EFI - NEW	\$4,139	\$3,439
1A20311BK	20ELH FourStroke EFI - NEW	\$4,202	\$3,489
1A20312BK	20EL FourStroke EFI -NEW	\$4,127	\$3,429
1A20402BK	20EPT FourStroke EFI -NEW	\$4,610	\$3,829
1A20411BK	20ELHPT FourStroke EFI -NEW	\$4,722	\$3,919
1A20412BK	20ELPT FourStroke EFI -NEW	\$4,612	\$3,829
1A25203EK	25MH FourStroke	\$4,213	\$3,499
1A25213EK	25MLH FourStroke	\$4,289	\$3,559
1A25301EK	25EH FourStroke	\$4,535	\$3,769
1A25312EK	25EL FourStroke	\$4,600	\$3,819
1A25311EK	25ELH FourStroke	\$4,697	\$3,899
1A25411EK	25ELHPT FourStroke	\$5,230	\$4,349
1A25413EK	25ELPT FourStroke	\$5,124	\$4,259
1A3G203EK	30MHGA FourStroke	\$5,340	\$4,439
1A3G213EK	30MLHGA FourStroke	\$5,381	\$4,469
1A3G312EK	30ELGA FourStroke	\$5,785	\$4,809
1A3G311EK	30ELHGA FourStroke	\$5,881	\$4,889
1A30413EK	30ELPT FourStroke	\$6,134	\$5,099
1A30411EK	30ELHPT FourStroke	\$6,229	\$5,179
1F40202LZ	40MH FourStroke	\$7,274	\$4,939
1F40212LZ	40MLH FourStroke	\$7,328	\$4,979
1F40212LU	40MLH FourStroke Thumb Screw Clamp Bracket	\$7,353	\$4,999
1F40303LZ	40EGA FourStroke	\$8,536	\$5,799
1F40313LZ	40ELGA FourStroke	\$8,589	\$5,839
1F40311LZ	40ELHGA FourStroke	\$8,700	\$5,909
1F40413LZ	40ELPT FourStroke	\$8,954	\$6,079
1F40411LZ	40ELHPT FourStroke	\$9,090	\$6,179
1F41453LZ	40ELPT Command Thrust (Four-Cylinder) FourStroke	\$9,294	\$6,309
1F51413LZ	50ELPT FourStroke	\$10,060	\$6,839
1F51411LZ	50ELHPT FourStroke	\$10,258	\$6,969
1F51453LZ	50ELPT Command Thrust FourStroke	\$10,458	\$7,109
1F5145TLZ	50ELHPT Command Thrust FourStroke Big Tiller	\$10,406	\$7,069
1F60413LZ	60ELPT FourStroke	\$11,155	\$7,289



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1F60411LZ	60ELHPT FourStroke	\$11,305	\$7,679
1F60351LZ	60ELHGA Command Thrust FourStroke	\$10,840	\$7,369
1F60453LZ	60ELPT Command Thrust FourStroke	\$11,439	\$7,769
1F60463LZ	60EXLPT Command Thrust FourStroke	\$11,749	\$7,979
1F6035TLZ	60ELHGA Command Thrust FourStroke Big Tiller	\$10,988	\$7,469
1F6045TLZ	60ELHPT Command Thrust FourStroke Big Tiller	\$11,455	\$7,779
1F754131D	75ELPT FourStroke	\$12,739	\$8,659
1F904131D	90ELPT FourStroke	\$13,234	\$8,989
1F904231D	90EXLPT FourStroke	\$13,573	\$9,219
1F904531D	90ELPT Command Thrust FourStroke	\$13,648	\$9,279
1F904631D	90EXLPT Command Thrust FourStroke	\$13,695	\$9,309
1115F131D	115ELPT FourStroke	\$15,564	\$10,579
1115F231D	115EXLPT FourStroke	\$15,886	\$10,799
1115F531D	115ELPT Command Thrust FourStroke	\$15,978	\$10,859
1115F631D	115EXLPT Command Thrust FourStroke	\$16,299	\$11,079
1115F641D	115EXLPT Command Thrust FourStroke	\$16,299	\$11,079
1117F131D	115ELPT Pro XS FourStroke	\$15,934	\$10,829
1117F231D	115EXLPT Pro XS FourStroke	\$16,256	\$11,049
1117F531D	115ELPT Pro XS FourStroke Command Thrust	\$16,346	\$11,109
1117F631D	115EXLPT Pro XS FourStroke Command Thrust	\$16,669	\$11,329
1150F13HD	150L FourStroke	\$19,579	\$13,309
1150F23HD	150XL FourStroke	\$19,684	\$13,379
1150F24HD	150CXL FourStroke	\$20,376	\$13,849
11750003A	175L FourStroke - NEW V-6 MODEL	\$23,138	\$18,519
11750004A	175XL FourStroke - NEW V-6 MODEL	\$23,244	\$18,599
11750005A	175L FourStroke DTS - NEW V-6 MODEL	\$23,888	\$19,119
11750006A	175XL FourStroke DTS - NEW V-6 MODEL	\$23,994	\$19,199
12000001A	200L FourStroke - NEW V-6 MODEL	\$24,194	\$19,359
12000009A	200XL FourStroke - NEW V-6 MODEL	\$24,300	\$19,439
12000029A	200CXL FourStroke - NEW V-6 MODEL	\$24,925	\$19,939
12000002A	200L FourStroke Cold Fusion White - NEW V-6 MODEL	\$26,110	\$20,889
12000010A	200XL FourStroke Cold Fusion White - NEW V-6 MODEL	\$26,216	\$20,979
12000030A	200CXL FourStroke Cold Fusion White - NEW V-6 MODEL	\$26,841	\$21,479
12000003A	200L FourStroke Warm Fusion White - NEW V-6 MODEL	\$26,110	\$20,889
12000011A	200XL FourStroke Warm Fusion White - NEW V-6 MODEL	\$26,216	\$20,979
12000031A	200CXL FourStroke Warm Fusion White - NEW V-6 MODEL	\$26,841	\$21,479
12000004A	200L FourStroke Pearl Fusion White - NEW V-6 MODEL	\$26,110	\$20,889
12000012A	200XL FourStroke Pearl Fusion White - NEW V-6 MODEL	\$26,216	\$20,979
12000032A	200CXL FourStroke Pearl Fusion White - NEW V-6 MODEL	\$26,841	\$21,479
12000005A	200L FourStroke DTS - NEW V-6 MODEL	\$24,944	\$19,959
12000013A	200XL FourStroke DTS - NEW V-6 MODEL	\$25,050	\$20,039



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12000017A	200CXL FourStroke DTS - NEW V-6 MODEL	\$25,675	\$20,539
12000006A	200L FourStroke DTS Cold Fusion White - NEW V-6 MODEL	\$26,860	\$21,489
12000014A	200XL FourStroke DTS Cold Fusion White - NEW V-6 MODEL	\$26,966	\$21,579
12000018A	200CXL FourStroke DTS Cold Fusion White - NEW V-6 MODEL	\$27,591	\$22,079
12000007A	200L FourStroke DTS Warm Fusion White - NEW V-6 MODEL	\$26,860	\$21,489
12000015A	200XL FourStroke DTS Warm Fusion White - NEW V-6 MODEL	\$26,966	\$21,579
12000019A	200CXL FourStroke DTS Warm Fusion White - NEW V-6 MODEL	\$27,591	\$22,079
12000008A	200L FourStroke DTS Pearl Fusion White - NEW V-6 MODEL	\$26,860	\$21,489
12000016A	200XL FourStroke DTS Pearl Fusion White - NEW V-6 MODEL	\$26,966	\$21,579
12000020A	200CXL FourStroke DTS Pearl Fusion White - NEW V-6 MODEL	\$27,591	\$22,079
12250001A	225L FourStroke - NEW V-6 MODEL	\$28,756	\$23,009
12250009A	225XL FourStroke - NEW V-6 MODEL	\$28,863	\$23,099
12250047A	225CXL FourStroke - NEW V-6 MODEL	\$29,488	\$23,599
12250021A	225XXL FourStroke - NEW V-6 MODEL	\$29,456	\$23,569
12250002A	225L FourStroke Cold Fusion White - NEW V-6 MODEL	\$30,673	\$24,539
12250010A	225XL FourStroke Cold Fusion White - NEW V-6 MODEL	\$30,779	\$24,629
12250048A	225CXL FourStroke Cold Fusion White - NEW V-6 MODEL	\$31,404	\$25,129
12250022A	225XXL FourStroke Cold Fusion White - NEW V-6 MODEL	\$31,373	\$25,099
12250003A	225L FourStroke Warm Fusion White - NEW V-6 MODEL	\$30,673	\$24,539
12250011A	225XL FourStroke Warm Fusion White - NEW V-6 MODEL	\$30,779	\$24,629
12250049A	225CXL FourStroke Warm Fusion White - NEW V-6 MODEL	\$31,404	\$25,129
12250023A	225XXL FourStroke Warm Fusion White - NEW V-6 MODEL	\$31,373	\$25,099
12250004A	225L FourStroke Pearl Fusion White - NEW V-6 MODEL	\$30,673	\$24,539
12250012A	225XL FourStroke Pearl Fusion White - NEW V-6 MODEL	\$30,779	\$24,629
12250050A	225CXL FourStroke Pearl Fusion White - NEW V-6 MODEL	\$31,404	\$25,129
12250024A	225XXL FourStroke Pearl Fusion White - NEW V-6 MODEL	\$31,373	\$25,099
12250005A	225L FourStroke DTS - NEW V-6 MODEL	\$29,506	\$23,609
12250013A	225XL FourStroke DTS - NEW V-6 MODEL	\$29,613	\$23,699
12250017A	225CXL FourStroke DTS - NEW V-6 MODEL	\$30,238	\$24,199
12250025A	225XXL FourStroke DTS - NEW V-6 MODEL	\$30,206	\$24,169
12250029A	225CXXL FourStroke DTS - NEW V-6 MODEL	\$30,831	\$24,669
12250006A	225L FourStroke DTS Cold Fusion White - NEW V-6 MODEL	\$31,423	\$25,139
12250014A	225XL FourStroke DTS Cold Fusion White - NEW V-6 MODEL	\$31,529	\$25,229
12250018A	225CXL FourStroke DTS Cold Fusion White - NEW V-6 MODEL	\$32,154	\$25,729
12250026A	225XXL FourStroke DTS Cold Fusion White - NEW V-6 MODEL	\$32,123	\$25,699
12250030A	225CXXL FourStroke DTS Cold Fusion White - NEW V-6 MODEL	\$32,748	\$26,199
12250007A	225L FourStroke DTS Warm Fusion White - NEW V-6 MODEL	\$31,423	\$25,139
12250015A	225XL FourStroke DTS Warm Fusion White - NEW V-6 MODEL	\$31,529	\$25,229
12250019A	225CXL FourStroke DTS Warm Fusion White - NEW V-6 MODEL	\$32,154	\$25,729
12250027A	225XXL FourStroke DTS Warm Fusion White - NEW V-6 MODEL	\$32,123	\$25,699
12250031A	225CXXL FourStroke DTS Warm Fusion White - NEW V-6 MODE	\$32,748	\$26,199



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12250008A	225L FourStroke DTS Pearl Fusion White - NEW V-6 MODEL	\$31,423	\$25,139
12250016A	225XL FourStroke DTS Pearl Fusion White - NEW V-6 MODEL	\$31,529	\$25,229
12250020A	225CXL FourStroke DTS Pearl Fusion White - NEW V-6 MODEL	\$32,154	\$25,729
12250028A	225XXL FourStroke DTS Pearl Fusion White - NEW V-6 MODEL	\$32,123	\$25,699
12250032A	225CXXL FourStroke DTS Pearl Fusion White - NEW V-6 MODEL	\$32,748	\$26,199
FourStroke SeaPRO			
1A15207BK	15MH SeaPro FourStroke EFI - NEW	\$3,635	\$3,019
1A15217BK	15MLH SeaPro FourStroke EFI - NEW	\$3,685	\$3,059
1F4135T1Z	40ELGABT SeaPro FourStroke Big Tiller	\$10,405	\$7,079
1F4136T1Z	40EXLGABT SeaPro FourStroke Big Tiller	\$10,551	\$7,179
1F414571Z	40ELPT SeaPro FourStroke	\$9,616	\$6,539
1F4145T1Z	40ELPTBT SeaPro FourStroke Big Tiller	\$10,551	\$7,179
1F414671Z	40EXLPT SeaPro FourStroke	\$9,761	\$6,639
1F4146T1Z	40EXLPTBT SeaPro FourStroke Big Tiller	\$10,696	\$7,279
1F6035T1Z	60ELGABT SeaPro FourStroke Big Tiller	\$11,336	\$7,709
1F6036T1Z	60EXLGABT SeaPro FourStroke Big Tiller	\$11,481	\$7,809
1F604571Z	60ELPT SeaPro FourStroke	\$11,788	\$8,019
1F6045T1Z	60ELPTBT SeaPro FourStroke Big Tiller	\$12,724	\$8,659
1F604671Z	60EXLPT SeaPro FourStroke	\$11,934	\$8,119
1F6046T1Z	60EXLPTBT SeaPro FourStroke Big Tiller	\$12,863	\$8,749
1F764571D	75ELPT SeaPro FourStroke	\$13,506	\$9,189
1F7645T1D	75ELPT SeaPro FourStroke Big Tiller	\$14,613	\$9,939
1F914571D	90ELPT SeaPro FourStroke	\$13,955	\$9,489
1F9145T1D	90ELPT SeaPro FourStroke Big Tiller	\$15,010	\$10,209
1F914671D	90EXLPT SeaPro FourStroke	\$14,003	\$9,529
1F9146T1D	90EXLPT SeaPro FourStroke Big Tiller	\$15,058	\$10,239
1116F571D	115ELPT SeaPro FourStroke	\$16,308	\$11,089
1116F5T1D	115ELPT SeaPro FourStroke Big Tiller	\$17,363	\$11,809
1116F6T1D	115EXLPT SeaPro FourStroke Big Tiller	\$17,689	\$12,029
1116F681D	115ECXLPT SeaPro FourStroke	\$16,634	\$11,319
1151F171D	150L SeaPro FourStroke	\$19,893	\$14,919
1151F271D	150XL SeaPro FourStroke	\$19,998	\$14,999
1151F281D	150CXL SeaPro FourStroke	\$21,198	\$15,899
12000021A	200L SeaPro 5.44" 1.85 - NEW V-6 MODEL	\$24,588	\$19,679
12000023A	200XL SeaPro 5.44" 1.85 - NEW V-6 MODEL	\$24,694	\$19,759
12000025A	200CXL SeaPro 5.44" 1.85 - NEW V-6 MODEL	\$25,319	\$20,259
12000022A	200L SeaPro DTS 5.44" 1.85 - NEW V-6 MODEL	\$25,338	\$20,279
12000024A	200XL SeaPro DTS 5.44" 1.85 - NEW V-6 MODEL	\$25,444	\$20,359
12000026A	200CXL SeaPro DTS 5.44" 1.85 - NEW V-6 MODEL	\$26,069	\$20,859